



CANNON BUILDING
861 SILVER LAKE BLVD., SUITE 203
DOVER, DELAWARE 19904-2467

STATE OF DELAWARE
DEPARTMENT OF STATE

DIVISION OF PROFESSIONAL REGULATION

TELEPHONE: (302) 744-4500
FAX: (302) 739-2711
WEBSITE: WWW.DPR.DELAWARE.GOV

PUBLIC MEETING NOTICE: REAL ESTATE EDUCATION COMMITTEE

MEETING DATE AND TIME: Thursday August 5, 2010 at 9:30 a.m.

PLACE: Division of Professional Regulation
861 Silver Lake Boulevard, Cannon Building
Second Floor Conference Room A
Dover, Delaware

AMENDED AGENDA

(Amended items are noted by an asterisk)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
 - 2.1 Meeting Minutes – July 1, 2010
- 3.0 Unfinished Business
 - 3.1 Discussion Regarding Proposed Changes to CE Requirements
 - 3.2 Discussion Regarding Annual Seminar
- 4.0 New Business
 - 4.1 Review of Letters of Intent and Course Evaluations
 - 4.2 Review of Course Provider Applications
 - 4.2.1 Course Provider: Sussex County Association of REALTORS
 - 4.2.1.1 Course Title: Social Networking for R E Professionals
Credit Hours: 3
 - 4.2.1.2 Course Title: Mortgage Financing Issues in Today's World
Credit Hours: 3
 - 4.2.1.3 Course Title: Treating Real Estate Business as a Business
Credit Hours: 3
 - 4.2.1.4 Course Title: Understanding Today's Credit Score
Credit Hours: 3
 - 4.2.2 Course Provider: Association of Realtors School

- 4.2.2.1 Course Title: Business Planning and Marketing
Credit Hours: 15
- 4.2.2.2 Course Title: New Negotiating Edge
Credit Hours: 7
- 4.2.2.3 Course Title: Introduction to Real Estate Auctions
Credit Hours: 7
- 4.2.2.4 Course Title: Real Estate Construction
Credit Hours: 30

4.2.3 Course Provider: Van Education Center

- 4.2.3.1 Course Title: The Truth about Short Sales
Credit Hours: 7

4.2.4 Course Provider: Delaware Association of Realtors

- 4.2.4.1 Course Title: Social Media & Risk Management
Credit Hours: 3
- 4.2.4.2 Course Title: Understanding Your Credit Score
Credit Hours: 3
- 4.2.4.3 Course Title: Legislative Update-Issues
Credit Hours: 3

*4.2.5 Course Provider: Pennsylvania Realtors Institute

- 4.2.5.1 Course Title: Introduction to Reverse Mortgages for Senior Homeowners
Credit Hours: 2
- 4.2.5.2 Course Title: Sustainable Housing and Building Green
Credit Hours: 6
- 4.2.5.3 Course Title: Foreclosures, Short Sales, REOs and Auctions
Credit Hours: 6
- 4.2.5.4 Course Title: e-Pro, NAR'S Internet Professionalism Certification
Credit Hours: 14
- 4.2.5.5 Course Title: ABR Accredited Buyers Representative
Credit Hours: 12

*4.2.6 Course Provider: The Frederick Academy of Real Estate

- 4.2.6.1 Course Title: Disclosure
Credit Hours: 3
- 4.2.6.2 Course Title: Procuring Cause
Credit Hours: 3
- 4.2.6.3 Course Title: What's Material
Credit Hours: 3
- 4.2.6.4 Course Title: 99-Hour Delaware Pre-Licensing Course
Credit Hours: 99
- 4.2.6.5 Course Title: Deferred Exchanges and Capital Gains Tax
Credit Hours: 3

4.3 Review of Instructor Applications

- 4.3.1 Harry Wooding
Continuing Education: Professional Enhancement: Short Sales "An Overview"/Write it Right!/Running Your RE Career as a Business
- 4.3.2 Craig Snyder
Continuing Education: Professional Enhancement: Residential Mortgage Lending
Pre-Licensing: Real Estate Mathematics
Brokers Course: Financing/Mathematics
- 4.3.3 Christopher Rowe
Professional Enhancement: How to Manage Your Credit & Score/Financing
Homes/Mortgages/Legalities of Credit Repair
Brokers Course: Financing

4.4 Review Student Requests for Approval of Educational Activity

*4.5 Discussion Regarding Audit Reviews

*4.6 Review Request from The CE Shop Regarding the Course Evaluation

5.0 Correspondence

6.0 Other Business before the Committee (for discussion only)

7.0 Public Comment

8.0 Next Meeting – September 2, 2010

9.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.